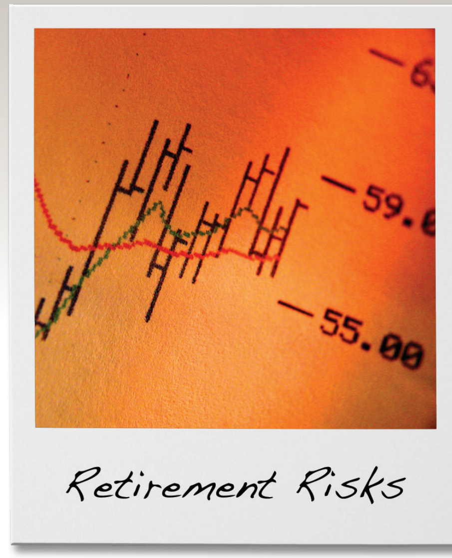
What are the risks that can challenge financial security in retirement?

As in other life stages, retirees face financial risks – many of which are no longer borne by the government or employers, but must be managed individually. And, with increasing life expectancies, most people will need to manage these risks for decades. To integrate financial risk management with income distribution and wealth accumulation goals, the following risks must be addressed as you plan for retirement.



1. Longevity Risk

Longevity risk refers to the possibility you could outlive your money. It's important to remember that an average life expectancy is just that – an average.

2. Market Risk

Investment markets can go up . . . and down. Market declines early in your retirement will have a greater impact than a decline in later years.

3. Inflation and Tax Risk

Both taxes and inflation can take a bite out of retirement savings – inflation by reducing your purchasing power, and taxes by reducing your income and leaving you with less money to spend.

4. Health Care Risk

Longer life expectancies, rapidly rising medical costs, fewer employer-sponsored retiree benefits and the limitations of Medicare make health care expenses a significant risk in retirement.

5. Long-Term Care Risk

After age 65, Americans have more than a 70% chance of needing some form of long-term care.[1] These expenses are not covered by private health insurance or Medicare and can destroy an otherwise sound financial security plan.

6. Legacy Risk

Experience has shown that, as people age, their desire to leave a financial legacy to loved ones or charity often increases. Without adequate planning many retirees risk not being able to meet this objective.

CONTACT ME SO WE CAN GET TOGETHER TO DISCUSS YOUR PLAN FOR A SECURE RETIREMENT.

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[1] *Americans Fail to Act on Long Term Care Protection,* American Society on Aging, May 23, 2003.